

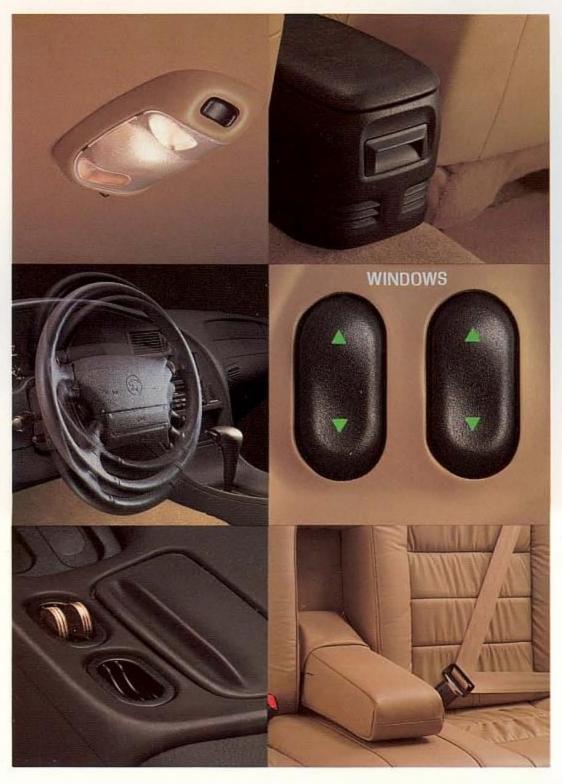




DUAL BEAM MAP/DOME LIGHT. Whenever you need to read a map or light the interior, the proper lights are there for you.

> TILT STEERING COLUMN. It allows you to adjust the steering wheel up or down for ideal positioning.

COIN SLOTS. Your change for parking meters and tolls is conveniently kept close at hand.



REAR SEAT HEAT DUCTS. They help make sure backseat passengers are warm and comfortable.

> CFC-FREE AIR CONDITIONER. This system operates completely free of CFCs and thus will not harm the ozone layer.

POWER WINDOWS. Soft illumination makes power window switches extra easy to locate and

> POWER REMOTE MIRRORS. Both exterior mirrors adjust with a conveniently located switch.

REAR CENTER ARMREST. It folds down to provide rear passengers an extra measure of comfort.

> CENTER CONSOLE WITH HIDDEN CUP HOLDERS. A convenient feature that includes leather-wrapped floorshift, armrest storage and beverage holders that are hidden when not in use.







RECLINING FRONT SEATS. Individual front bucket seats can be easily adjusted for maximum comfort.

> LEATHER SEATING SURFACES. For the ultimate in luxury and comfort, all-leather seating surfaces are available.

6-WAY POWER SEATS. It's easy to adjust your seat to the perfect position with handy, fingertip controls. Available for both driver and passenger.

AM/FM STEREO RADIO WITH CASSETTE. Listen to your favorite tapes or radio stations with clear stereo sound.





Looking for features?

Cougar sports a remarkably long list of features. Features to add to your comfort. Features for your convenience. And above all, features to make driving an absolute delight.

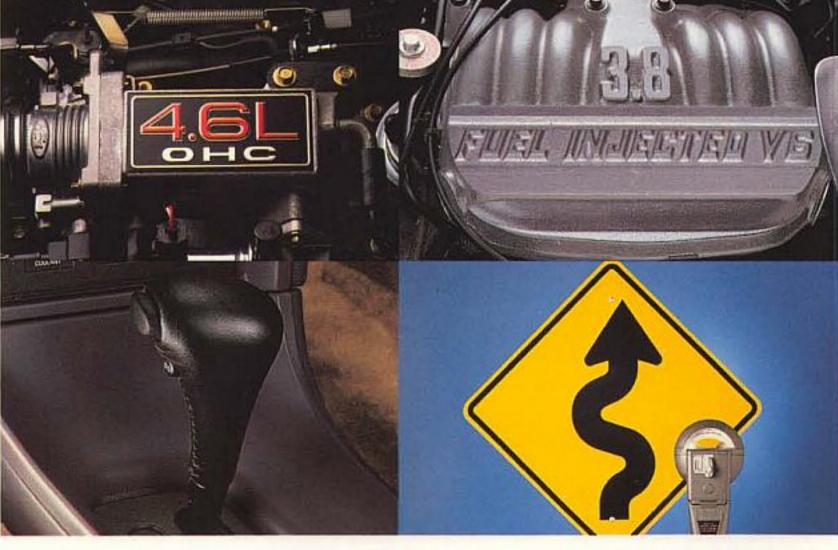
Prepare to be overwhelmed.



V-8 ENGINE. A 4.6-liter single overhead cam V-8 is available on Cougar XR7. This powerful yet smooth performer employs advanced engineering to generate 205 horsepower with exceptional fuel economy.*

4-SPEED ELECTRONIC TRANSMISSION.

Designed to precisely and smoothly render gear changes to complement either one of Cougar XR7's engines' performance.



V-6 ENGINE. Cougar XR7's standard offering is a 3.8-liter V-6 engine that displays plenty of character with its combination of mid-range passing acceleration and fuel efficiency.*

VARIABLE-ASSIST POWER STEERING. It's included with the optional V-8, and increases steering assist at low speeds for maneuvers like parking. Reduces assist at higher speeds for improved road feel.

*See the EPA statement in the back of this brochure.

**Under normal driving conditions with routine fluid/filter changes.



EEC-V ELECTRONIC ENGINE CONTROL
AND SEQUENTIAL ELECTRONIC FUEL
INJECTION (SEFI).
With both engines, EEC-V monitors and
controls up to 300,000 engine and transmission
functions per second, while SEFI sequentially
adds the precise amount of fuel into each
cylinder. Together, they provide an optimal
blend of efficiency and performance. And both
engines can perform for 100,000 miles without
a scheduled tune-up.**

DUAL AIR BAGS. An air bag for both driver and front passenger is standard equipment. Safety belts must be properly worn for air bags to be most effective.



3-POINT BELTS. Lap/shoulder safety belts are the primary restraint for front and rear outboard occupants.

SIDE DOOR BEAMS. Heavy gauge steel beams are mounted inside each door for additional protection.

INTERVAL WIPERS. Cougar XR7's wipers include high, low and variable intermittent speeds allowing the driver to adjust for a mist or a downpour.



REMOTE KEYLESS ENTRY.

This optional feature includes two remote transmitters that allow you to unlock or lock all doors and open the trunk from up to 33 feet away. A panic button will sound the horn and flash exterior lights when engaged.

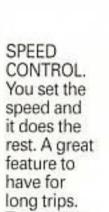
CRUMPLE ZONES AND 5-MPH BUMPERS. Front and rear crumple zones help absorb energy from severe impacts before it reaches the passenger compartment. Front and rear bumpers are designed to absorb





POWER MOONROOF. Open up fully and let the sunshine in with the touch of a switch, or tilt glass up for fresh air ventilation.

CONTROL. You set the speed and it does the rest. A great feature to have for long trips. Tap up/tap down feature.









In addition to the standard AM/FM stereo with cassette, you can choose (1) an 80-watt High-Level audio system with AM stereo/FM stereo cassette and premium speakers

or (2) a compact

disc radio.

HIGH-LEVEL AUDIO AND CD RADIO.



SEMI-AUTOMATIC CLIMATE CONTROL. This CFC-free system automatically maintains the temperature you select.

DIMENSIONS (IN INCHES)		
Wheelbase		
Overall length		
Overall height		
Overall width		
Track front/rear		61.6/60.2
Headroom, front/rear		
Legroom, front/rear		
Shoulder room, front/rear		59.1/58.9
Hiproom, front/rear		55.6/56.6
Engines	STANDARD	OPTIONAL
Туре	V-6	V-8
Displacement	3.8 liters	4.6 liters
Horsepower (SAE net)	145 @ 4000 rpm .	205 @ 4250 rpm
Torque (SAE net)2:	15 lb-ft @ 2750 rpm	. 280 @ 3000 rpm
Fuel delivery S	equential multi-port e	electronic fuel injection
Compression ratio	9.0:1	9.0:1
Engine control	, EEC-V	EEC-V
CAPACITIES		
Cargo volume		
Fuel		
Oil	.5.0 qt. (V-6 w/filter)/4.5 qt. (V-8 w/filter,
Engine coolant		qt. (V-6)/14.0 qt. (V-8)
Curb weight		s./3,725 lbs. (w/V-8
TRANSMISSION		
Four-speed electronic automate engine speed by nearly one-thi		
USPENSION		
Front—Short/long arm desig	n with double isolati	on, tension strut,
stabilizer bar, variable hydraulic shock absor		
Rear—Independent with lower	O. C. C.	
variable rate coil sprin		시민이 아래 에 어린 이렇게 되어 되어 있습니다. 아들께서 되었다. 그 가격 되었다.
shock absorbers, rubb		THE DOMESTIC OF THE PROPERTY O
BRAKES		
Front		10.8-inch disc
Rear		
Brake swept area		
Type Dual hydraulic (diagon		
STEERING	1	
5		

FUNCTIONAL FEATURES	XR7
Driver-side air bag Supplemental Restraint System	STD
Front passenger-side air bag Supplemental Restraint System	STD
3.8-liter V-6 sequential multi-port fuel injection	5217-16
—100,000-mile scheduled tune-up**	STD
4-speed electronic automatic overdrive transmission	STD
Tinted glass	STD
Power-assist brakes with audible wear sensors on front	STD
58-amp/hr. maintenance-free battery	STD
130-amp alternator	STD
4.6-liter SOHC V-8 sequential multi-port fuel injection —100,000-mile scheduled tune-up**	OPT
Power 4-wheel disc brakes with Anti-lock Brake System (ABS)	OPT
Traction-Lok rear axle	OPT ¹
Electronic Traction Assist (requires ABS)	OPT
Electronic speed-sensitive power rack-and-pinion steering	OPT*
Engine block heater	OPT
72-amp/hr heavy-duty battery	OPT
Electric rear window defroster	OPT
EXTERIOR FEATURES	
5-mph impact bumpers front/rear	STD
Dual color keyed power mirrors	STD
Low profile complex reflector clear lens halogen headlamps	STD
Flush glass	STD
Remote keyless entry system	OPT
Illuminated entry	OPT
Multi-sport roof rack (ski, bicycle, water sports)	DLR
Front end cover	DLR
SOUND SYSTEMS	
Electronic AM/FM stereo radio with cassette and four speakers	STD
High-Level Audio system with premium AM stereo/FM stereo radio and cassette, four premium speakers in four locations, 80 total watts RMS	OPT
High-Level Audio system with AM stereo/FM stereo Compact Disc radio, 80 total watts RMS (does not include cassette)	OPT
Power antenna	OPT
INSTRUMENTATION	NL COL
Backlit analog performance cluster with tachometer,	
fuel gauge, coolant temperature gauge, 120-mph	
speedometer, oil pressure gauge and voltmeter	STD

INTERIOR COMFORT	XR7	
Rear seat 3-point manual shoulder safety belts (outboard)	, , , , , , , , , , , , , , , , , , ,	
and lap safety belt for center position	STD	
CFC-free air conditioner	STD	
Reclining front bucket seats	STD	
Center console with floor shift	STD	
Rear center fold-down armrest	STD	
Courtesy lights – front only	STD	
Map pockets on doors	STD	
Power windows with illuminated switches	STD	
Side window demisters	STD	_
Variable intermittent wipers	STD	
Push-on/push-off parking brake system	STD	
Luggage compartment light	STD	
Rear seat heat ducts	STD	
Dual console-mounted cup holders	STD	Т
Tilt steering wheel	STD	
Luxury cloth and leather seat trim	STD	
Leather-wrapped shift knob	STD	
Leather seating surfaces	OPT	T
6-way power driver's seat	OPT	Т
6-way power passenger seat (req. power driver's seat)	OPT	
Leather-wrapped steering wheel	OPT	
CFC-free semi-automatic temperature control (req. Auto lamp)	OPT	
Power slide/tilt moonroof with sunshade (req. Luxury light group)	OPT	
Fingertip speed control with tap up/tap down feature	OPT	
Carpeted front floor mats	OPT	
Power lock group	OPT	
Anti-theft alarm system (req. remote keyless entry system)	OPT	
Luxury light group	OPT	
Auto lamp (reg. semi-automatic temperature control)	OPT	

Standard 15-inch luxury wheel covers

Power-assist rack-and-pinion*

Optional 15-inch cast aluminum wheel

Optional

15-inch cast aluminum geometric spoke wheel avail-able only with Sport Appearance Group







Wheels and tires	1000
Mini spare T-125/90R15 BSW	STD
15-inch bolt-on luxury wheel covers with P205/70R15 BSW all-season steel-belted radial tires	STD
15-inch luxury cast aluminum wheels with P215/70R15 BSW all-season tires	OPT
OPTIONAL PACKAGES POWER LOCK GROUP	THE P
Includes power door locks, remote decklid release	
PERMOTE KEYLEGG ENTRY SYCTEM	-

REMOTE KEYLESS ENTRY SYSTEM

Allows doors and decklid to be unlocked/locked with a remote hand-held transmitter (includes illuminated entry)

Power Moonroof

Features pop-up air deflector, sliding sunshade and rear tilt-up. Includes dual reading lamps (requires luxury light group)

LUXURY LIGHT GROUP

Includes engine compartment light, instrument panel courtesy lights, dual illuminated visor mirrors and indicator lamp module with door ajar, low fuel, low coolant and low washer fluid warning lights. Also includes Traction Assist light on models so equipped

SPORT APPEARANCE GROUP

Geometric spoke wheels and non-functional luggage rack

- STD = Standard; OPT = Optional Feature; DLR = Dealer-Installed Accessory
- Electronic speed-sensitive, variable-assist power rack-and-pinion steering included and only available with optional V-8.
- ** 100,000-mile scheduled tune-up under normal driving conditions with routine fluid/filter changes.
- Not available with Traction Assist.
- *Specific content is subject to change throughout model year. Consult your dealer for the most up-to-date information.
- Contained in PEP.

Based on official AAMA specifications.

For more information on available accessories please visit your local Mercury dealer.

PREFERRED EQUIPMENT PACKAGES

To make ordering easy we've grouped certain options together into the Preferred Equipment Packages listed below. PEPs are priced to offer sticker price savings over ordering these items individually.*

	260A	262A
Fingertip speed control		•
Electric rear window defroster	•	•
Power lock group	•	
Luxury cast aluminum wheels w/P215/70R15 BSW tires	•	
Front carpeted floor mats	•	•
Illuminated entry		
Leather-wrapped steering wheel		
6-way power driver's seat		
4.6-liter V-8 engine		

EXTERIOR COLORS

Vibrant White Clearcoat
Silver Frost Clearcoat Metallic
Light Saddle Clearcoat Metallic
Pacific Green Clearcoat Metallic
White Opalescent Clearcoat (Extra-Cost Tricoat)
Alpine Green Clearcoat Metallic
Moonlight Blue Clearcoat Metallic
Bright Red Clearcoat
Laser Red Tinted Clearcoat
Silver Blue Mist Clearcoat Metallic
Black Clearcoat

INTERIOR COLORS

Medium Graphite Willow Green Saddle Portofino Blue

Option Availability: Options shown or described in this brochure are available at extra cost and may be offered only in combination with other options or subject to additional ordering requirements or limitations.

EPA Statement: 1996 EPA mileage estimates were unavailable when this publication was printed. Ask your Mercury dealer for the latest information.

PRODUCT CHANGES

Following publication of this brochure, certain changes in standard equipment, options, prices and the like, or product delays, may have occurred which would not be included in these pages. Your Mercury dealer is your best source for up-to-date information. Lincoln-Mercury Division reserves the right to change product specifications at any time without incurring obligations. Vibrant White Clearcoat

Silver Frost Clearcoat Metallic

Light Saddle Clearcoat Metallic

Pacific Green Clearcoat Metallic

White Opalescent Clearcoat (Extra-Cost Tricoat)

Alpine Green Clearcoat Metallic

Moonlight Blue Clearcoat Metallic

Bright Red Clearcoat

《美国》《亚苏夏

Laser Red Tinted Clearcoat

Market State of the

Silver Blue Mist Clearcoat Metallic

Black Clearcoat



More and more people are choosing a Red Carpet Lease from Ford Credit as an

alternative to buying a new Mercury. That's because a Red Carpet Lease

allows a qualified customer
to drive a brand-new
Mercury more often for less
than you'd think. Which
means you can afford to
drive what you really want
to drive. When you fulfill
your lease, you can return
the car and lease another
brand-new vehicle all over
again. Ask for the benefits of
a Red Carpet Lease at your
Mercury dealer.

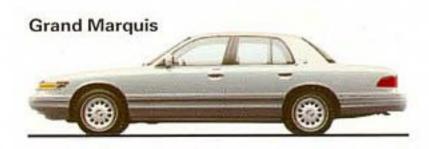














Imagine a full line of cars featuring sophisticated styling and quality craftsmanship. Imagine an automaker who's concerned about every aspect of the care you receive from your dealer. Imagine a comprehensive program dedicated to your total satisfaction. It's called the Mercury Commitment^{5M} and it's one of the extra comforts of owning a Mercury. It provides the assurance that each customer's needs are always the highest priority and that they receive immediate attention for as long as they own their vehicle.

ROADSIDE SERVICE ASSISTANCE.

Throughout the three-year/36,000-mile warranty period, you get complimentary 24-hour, seven-day-a-week coverage for towing, fuel delivery, jump-starts, tire changing and lock-out assistance.

MERCURY VEHICLE WARRANTY.

As part of the Mercury Commitment, you receive the Mercury Bumper To Bumper Limited Warranty, covering your automobile for three years or 36,000 miles with no deductible. You also receive a corrosion protection limited warranty providing coverage for five years with unlimited mileage and no deductible. Ask your Mercury dealer for complete details and a copy of the limited warranties.

SPECIAL DELIVERY PROCESS.

Prior to delivery, your dealer's service department thoroughly prepares your vehicle. At delivery, the dealership sales staff provides a customer delivery meeting, service department tour, checklist review and other services.

MERCURY CUSTOMER ASSISTANCE CENTER. If you have questions about your Mercury vehicle or the Mercury Commitment, you're invited to contact your selling dealer. Or if you wish, feel free to call our Customer Assistance Center at 1-800-392-3673.

OWNER IDENTIFICATION CARD.

You'll receive a Mercury Commitment ID card for your wallet. You'll want to keep it handy because it includes the Mercury Commitment hotline numbers for customer service and roadside assistance.



IMAGINE YOURSELF
IN A MERCURY

