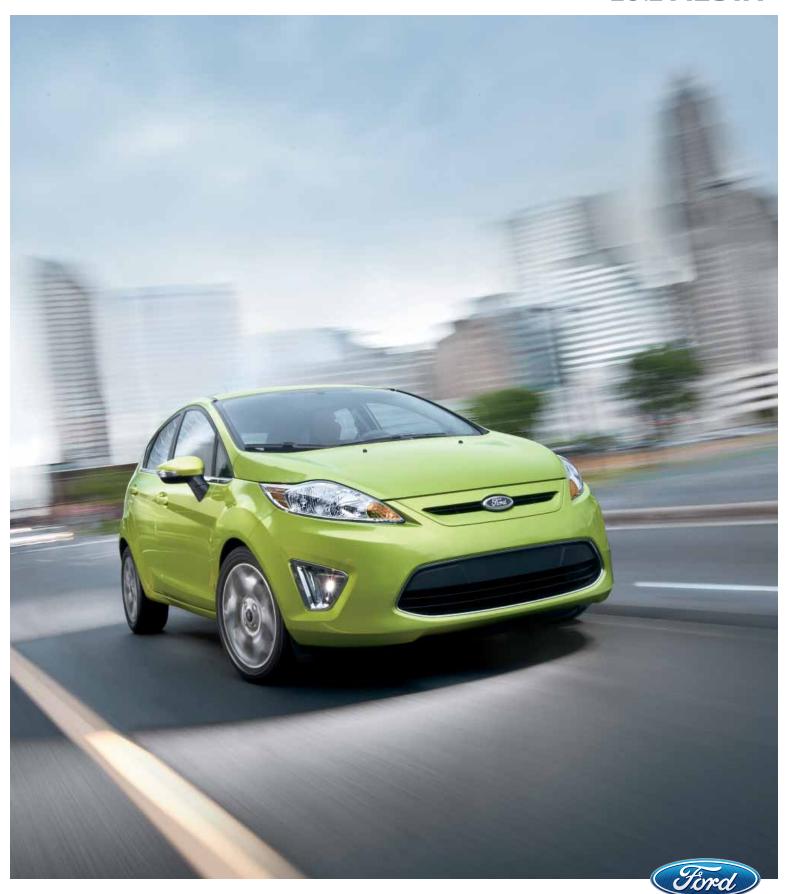
2012 **FIESTA**



Drive one.

Thank you for your interest in the new 2012 Fiesta. Included in this brochure you'll find information about:

PERFORMANCE: Fuel-efficient and fun – that's Fiesta. Covert aerodynamic design and technology such as the dual dry-clutch PowerShift 6-speed automatic transmission and 1.6L Ti-VCT Duratec® I-4 engine make Fiesta responsive and fuel-responsible.

AMENITIES: Fiesta is the small car that's big on features. The standard 4-inch multifunctional display with LCD screen provides essential information at a glance. Available are the SYNC® connectivity system and Intelligent Access with push-button start.

SAFETY: Fiesta has a total of seven standard airbags, including a driver's knee airbag and side-curtain airbags. And Fiesta raises the bar on safety with its protective safety cage made of boron – an element so strong it's used in the aerospace industry.

DESIGN: Fiesta has no qualms about standing out, starting at its sleek front end with distinctive dragon's-eye headlamps. A razor-slash side panel highlights the cut-and-run stance, while the upswept rear end makes it look like it's ready to launch.

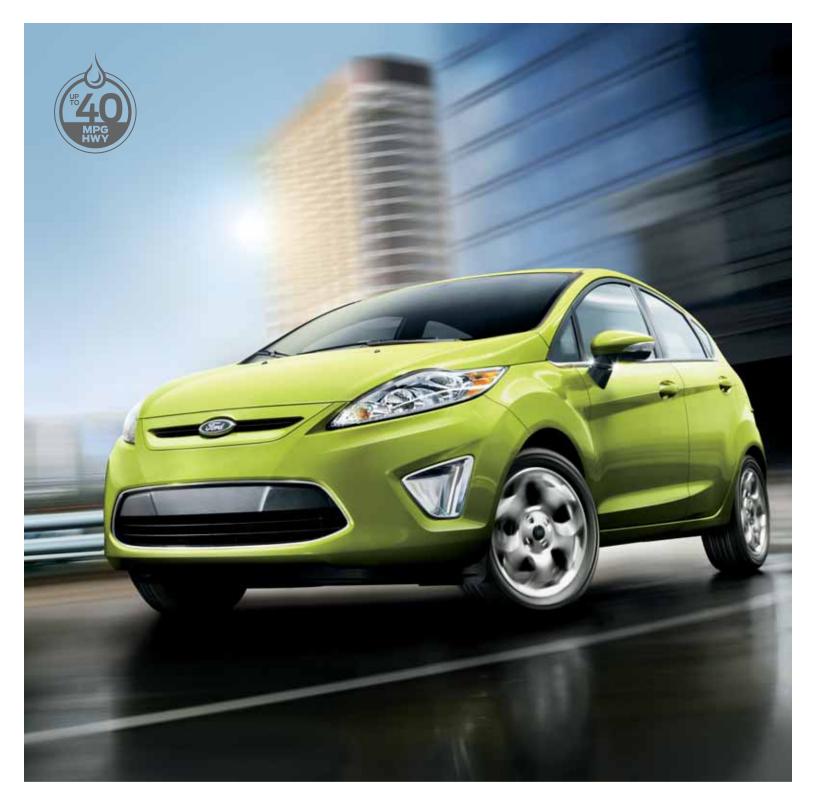
Dealer Information

Find up-to-date contact information for your local Ford dealer. To visit a local dealer Web site and view a map of their location, click on one of the links below.

Donnell Ford Lincoln of Salem	152 Continental Drive Salem, OH 44460	(800) 686-0031
Columbiana Ford Inc.	14851 South Ave Columbiana, OH 44408	(330) 482-3831
Paul Hrnchar's Fairway Ford	366 West Main Street Canfield, OH 44406	(330) 533-3673
Montrose Ford Lincoln	2480 West State Street Alliance, OH 44601	(877) 366-6876

It's a one-stop spot for managing important vehicle information – 24/7, whenever you need it. It's free to register for personalized maintenance schedules, incentives and offers, and much more. You can even access your Ford Credit information and online bill payment services. Log on to www.myford.fordvehicles.com to get started.





Delivers smiles like no other car in its class.

With unsurpassed highway fuel economy¹ and bright colors like Lime Squeeze and Yellow Blaze, it's easy to see why. Of course, the 2012 Ford Fiesta also helps you make and take calls without touching your phone,² and switch songs while your MP3 player is tucked away.² Plus, receive turn-by-turn navigation instructions² on a 4" LCD display and enjoy the peace of mind from 7 standard airbags, including one that protects the driver's knees. Are you starting to grin? Available in hatchback or sedan, Fiesta is such a joy to drive and be with that many owners actually "name" theirs.



Starts with the power of your touch.





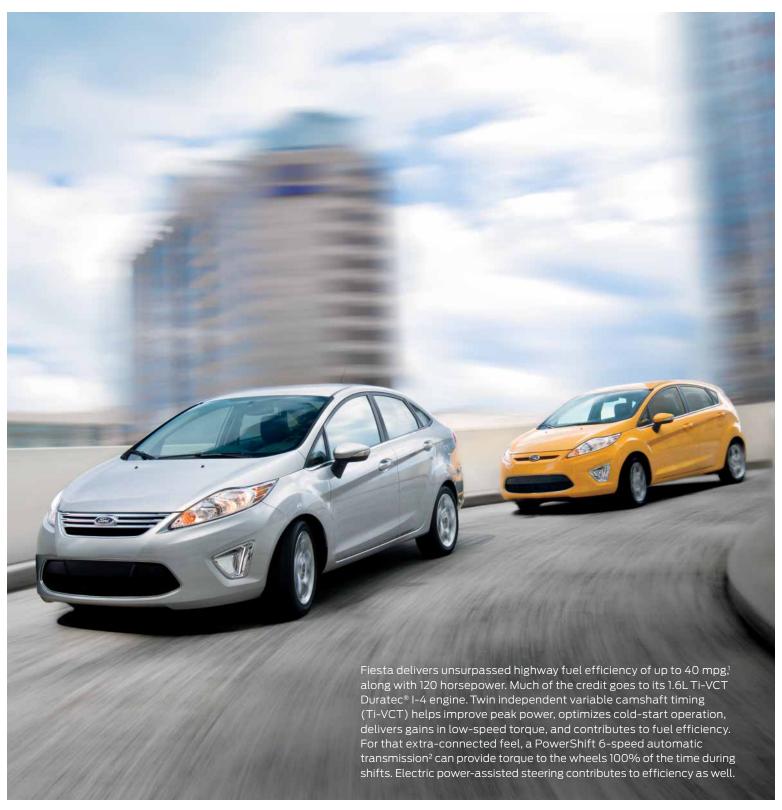


Start Fiesta with the touch of a button

Get in – to something completely different. Any time of the day or night. With Fiesta's smart key, just touch the door handle and you're in (while the key is still tucked away and without you having to search for it). Then, press the brake pedal and turn it on by pushing the start button. You're off. It's that easy in the 2012 Ford Fiesta.

'Available feature. 2012 **FIESTA** ford.com

Up to 40 mpg hwy. No other car in its class gets more.





SEL Sedan. Ingot Silver Metallic. Available equipment. ¶ SES Hatchback. Yellow Blaze Metallic Tri-coat. Available equipment. EPA-estimated 29 city/38 hwy/33 combined mpg.









Screams in the corners, and even at a standstill.

In Fiesta, every drive is like a day at the races. Cruising the straightaway. Tearing into the corners. And drawing admiring glances along the way. To help Fiesta stay sure-footed and firmly planted in the corners, its MacPherson-strut front suspension features specially tuned dampers, spring rates and bushings — along with a 22-mm stabilizer bar. Advanced electric power-assisted steering improves steering feel at low speeds and provides precise assist on the highway. In the rear, a twist-beam suspension with specially tuned shocks and spring rates deftly balances responsive handling with the need for a smooth ride. Choose from 15" or 16" wheels! Then get out and go.



 ${\sf SES\,Hatchback.\,Yellow\,Blaze\,Metallic\,Tri-coat.\,Available\,equipment.}$

¹Available feature. 2012 **FIESTA** ford.com

Leather, lighting and so much more.

With choices you won't find anywhere else in its class, style abounds inside Fiesta. Leather-trimmed seats¹ in your choice of Charcoal Black with Cashmere-colored piping, or Plum Red or Cashmere-colored with Charcoal Black piping. If that's not enough, the new Race Red or Oxford White Interior Style Packages¹ carry their color schemes to the instrument panel and door-trim inserts. There's also heated front-seat cushions! And ambient lighting that lets you choose from 7 hues! All ready to impress. And since style doesn't have to take a back seat to space, Fiesta's 60/40 split rear seat folds down, opening up additional room for your gear. Pass-through access from the trunk increases that usable space even more in the sedan.











Hands control the wheel. Voice controls the rest.

Stay connected to calls and more with SYNC.

No more searching for your phone. No device on your ear. Connect to your world with voice-activated Ford SYNC.®¹ Once paired, SYNC recognizes your phone and automatically transfers your contacts to support voice calling. Just touch a button on the steering wheel and say things like "Call Melissa," or "Call home." SYNC also offers 9¹l Assist,™ and with an activated SYNC Services account you get business searches,¹ turn-by-turn driving directions,¹ custom traffic alerts¹ and more. Personalize your experience at SyncMyRide.com.

Switch songs and playlists. Enjoy SiriusXM.

SYNC allows voice-activated control of your media player as well.¹ Just plug it into the USB port and your entire music collection can be accessed by voice. Ask for your favorite artist or playlist and SYNC responds in an instant. New AppLink¹ lets smartphone users control Pandora® internet radio and Stitcher SmartRadio™ by voice too. All this, in addition to a 6-month trial subscription to over 130 channels of unique content from SiriusXM Satellite Radio.²





Masters challenging moments.

Our standard AdvanceTrac® electronic stability control with traction control² automatically helps avoid skidding and fishtailing. It's particularly beneficial in all kinds of inclement weather.

Personalizes your protection.

Our advanced Personal Safety System™ uses sensors to optimize deployment of the dual-stage front airbags in certain frontal collisions. Front-seat side airbags and side-curtain airbags help protect both head and chest in certain side-impact collisions. And a driver's knee airbag helps cushion that area as well.

Surrounds you with strength.

SPACE (Side Protection And Cabin Enhancement) Architecture utilizes a hydroformed cross-car beam between the door frames, strengthening the passenger compartment.

Clears up blind spots.

Each standard sideview mirror features an integrated convex blind spot mirror that helps alert you to vehicles and objects nearby so you can avoid them.

Reminds you to buckle up.

Our Belt-Minder $^{\circ}$ system sounds a persistent alert to encourage those in front to buckle up for safety on every ride.

Sends an SOS for you.

Our SOS Post-Crash Alert System $^{\text{TM}}$ can automatically flash the hazard lights and sound the horn after an airbag has deployed or a safety belt pretensioner has activated in certain collisions. No subscription required.

Directly contacts 911.

Ford SYNC®4 with 911 Assist™ uses your phone to call 911 in the event of airbag deployment or fuel pump shutoff.⁵ If needed, it can even give the operator an urgent message for you.

SES Hatchback. Lime Squeeze Metallic. Available equipment.

¹Class is Compact Cars vs. 2011/2012 competitors. 2012 model year not yet tested. ²Remember that even advanced technology cannot overcome the laws of physics. It's always possible to lose control of a vehicle due to inappropriate driver input for the conditions. ³SOS hardware may become damaged or the battery may lose power in a crash, which could prevent operation. Not all crashes will activate an airbag or safety belt pretensioner. 'Available feature. 'The vehicle's electrical system (including the battery), the wireless service provider's signal and a connected mobile phone must all be available and operating for 911 Assist to function properly. These systems may become damaged in a crash. The paired mobile phone must be connected to SYNC, and the 911 Assist feature enabled, in order for 911 to be dialed.



Lots of ways to make it yours.











In addition to versatile standards that make your life easier, a long list of optional features helps you create a Fiesta that addresses your needs. Always on the go? Add power, heated sideview mirrors¹ to quickly melt snow, and Intelligent Access with push-button start¹ for completely keyless entry. Need to activate your Vitamin D? Then add a power moonroof¹ to let the sun stream in. Whatever you choose, you're creating the Fiesta you want, just the way you want it.

Power, heated sideview mirror with turn signal indicator¹

Class-exclusive 12-volt rear powerpoint¹

Push-button start1

Heated front-seat cushions¹

Power moonroof¹











SE Hatchback in Oxford White customized with body kit by 3dCarbon, black-painted Euro-style grille insert, LED parking lamps with black auxiliary lamp bezels, black "Fiesta Tattoo" graphics kit, smoked hood and side window deflectors, roofmounted crossbars by THULE, rear roof spoiler, 16" premium Luster Nickel-painted aluminum wheels and chrome-plated wheel lock kit

Armrest by Polytec Foha¹

Sport pedals³

Rear bumper and cargo area protectors Gear indicator shift knob by Gaslock®1,3

Appearance

Ford Custom Graphics by Original Wraps,™ Inc.¹

Electronics

Keyless entry keypad Remote start systems Vehicle security systems Park assist systems¹

Exterior

Splash guards Racks and carriers¹ Full vehicle covers¹ Locking fuel plug

Interior

Interior light kit
Illuminated door sill plates
Cargo organizers and protectors
Gear shift knobs³
Ash cup/coin holder



FIESTA Standard Features

Mechanical

1.6L Ti-VCT Duratec® I-4 engine

5-speed manual transmission

Anti-Lock Brake System (ABS)

Compact spare

Electric power-assisted steering

Front-wheel drive (FWD)

Power front disc/rear drum brakes

Seating

4-way manual driver's seat

2-way manual front-passenger seat

60/40 split-fold rear seat backs

Adjustable front head restraints

Adjustable rear head restraints

Cloth seats

Interior

3-spoke steering wheel

4" multifunctional LCD screen

12-volt front powerpoint

Air conditioning

Auxiliary audio input jack

Cupholders (5 front, 1 rear)

Front carpeted floor mats

Power door locks

Rear heat ducts

Tilt/telescoping steering column

Exterior

Acoustic-laminate solar-tinted glass

Body-color door handles

Easy Fuel® capless fuel filler

Ouad-beam halogen headlamps

Rear-window defroster

Windshield wipers – Intermittent

Safety & Security

Personal Safety System[™] for driver and front passenger includes dual-stage front airbags, safety belt pretensioners, safety belt energy-management retractors, safety belt usage sensors, driver's seat position sensor, crash severity sensor, restraint control module and Front-Passenger Sensing System

AdvanceTrac® electronic stability control

Belt-Minder® front safety belt reminder

Child-safety rear door locks

Driver's knee airbag1

Front-seat side airbags1 SecuriLock® Passive Anti-Theft System

Side-curtain airbags¹

SOS Post-Crash Alert System™

Tire Pressure Monitoring System (excludes spare)



S Sedan

Equipment Group 100A Includes all standard features, plus:

AM/FM stereo and 4 speakers

Day/night rearview mirror

Driver and front-passenger sun visors

Manual windows

Exterior

3-bar body-color grille with lower chrome surround

15" steel wheels with covers and P185/60R15 tires

Power sideview mirrors with integrated blind spot mirrors



SE Sedan

Equipment Group 200A Includes select S features, plus:

AM/FM stereo/single-CD player with MP3 capability, clock and 4 speakers

Automatic locking doors (driveaway)

Driver and front-passenger sun visors with vanity mirrors

Front-passenger seat back map pockets

Integrated armrest on driver's seat

Message center with trip computer

Power windows with one-touch-up/-down driver's side

window feature Rear dome light

Unique cloth seats

Exterior

3-bar chrome grille

Remote Keyless Entry System

Horsepower, Torque & EPA-Estimated Fuel Economy

1.6L Duratec I-4 Engine 5-speed manual PowerShift 6-speed automatic SFE Package with PowerShift 6-speed automatic Horsepower: 120 @ 6,350 rpm 29 city/38 hwy/33 combined mpg 29 city/39 hwy/33 combined mpg 29 city/40 hwy/33 combined mpg Torque (lb.-ft.): 112 @ 5,000 rpm

¹Always wear your safety belt and secure children in the rear seat.

Comparisons based on 2011/2012 competitive models (class is Compact Cars), publicly available information and Ford certification data at time of release. Some features discussed may be optional. Vehicles shown may contain optional equipment. Features shown may be offered only in combination with other options or subject to additional ordering requirements or limitations. Dimensions shown may vary due to optional features and/or production variability. Following release of the PDF, certain changes in standard equipment, options and the like, or product delays may have occurred which would not be included in these pages. Your Ford Dealer is the best source for up-to-date information. Ford Division reserves the right to change product specifications at any time without incurring obligations.



FIESTA Standard Features



SE Hatchback

Equipment Group 200A Includes select S features, plus:

Interior

AM/FM stereo/single-CD player with MP3 capability, clock and 4 speakers

Automatic locking doors (driveaway)

Driver and front-passenger sun visors with vanity mirrors

Front-passenger seat back map pockets

Integrated armrest on driver's seat

Message center with trip computer

Power windows with one-touch-up/-down driver's side

window feature Rear dome light

Unique cloth seats

Exterior

Body-color grille

Rear spoiler

Rear window wiper

Remote Keyless Entry System



SEL Sedan

Equipment Group 300A Includes select SE features, plus:

Interior

12-volt rear powerpoint

Ambient lighting

Auto-dimming rearview mirror

Cruise control

Ford SYNC® voice-activated, in-vehicle connectivity system with USB input

Leather-wrapped steering wheel

Premium Sound System with 6 speakers and 80 watts

Rear carpeted floor mats

Sirius XM Satellite Radio with 6-month trial subscription
Steering wheel-mounted audio controls

Exterior

16" premium painted aluminum wheels with P195/50R16 tires

LED parking lamps with chrome surrounds

Power, heated sideview mirrors with integrated blind spot mirrors and turn signal indicators



SES Hatchback

Equipment Group 300A Includes select SE features, plus:

Interior

12-volt rear powerpoint

Ambient lighting

Auto-dimming rearview mirror

Cruise control

Leather-wrapped steering wheel

Premium Sound System with 6 speakers and 80 watts

Rear carpeted floor mats

Sirius XM Satellite Radio with 6-month trial subscription

Steering wheel-mounted audio controls

SYNC voice-activated, in-vehicle connectivity system with USB input

Exterior

16" premium painted aluminum wheels with P195/50R16 tires

LED parking lamps with chrome surrounds

Power, heated sideview mirrors with integrated blind spot mirrors and turn signal indicators

Exterior Dimensions	Sedan/Hatchback
Wheelbase	98.0"
Length	173.6"/160.1"
Height	58.0"
Width – Excluding mirrors	67.8"
Width – Including mirrors	77.8"

Interior Dimensions	Front/Rear
Head room	39.1"/37.1"
Shoulder room	52.7"/49.0"
Hip room	50.6"/49.2"
Leg room	42.2"/31.2"

Capacities (cu. ft.)	
Passenger volume	85.1
Luggage capacity (sedan)	12.8
Cargo volume behind front seats	26.0
Cargo volume behind rear seats	15.4

Dimensions may vary by trim level. Microsoft is a registered trademark of Microsoft Corporation. Sirius U.S. Satellite Service available in the 48 contiguous U.S.A. and D.C. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc. 3dCarbon is a trademark of Moran Motorsports, Inc. THULE is a registered trademark of Thule Sweden AB.





Charcoal Black cloth trim. Light Stone inserts. Available equipment. | 12.8 cu. ft. of luggage capacity. | Door map pocket with cupholder. | Power door locks switch.











Sedan

Available Packages

Cargo Management Package includes cargo net and foldable soft cargo organizer

Convenience Package includes Remote Keyless Entry System, AM/FM stereo/single-CD player with MP3 capability, and automatic locking doors (driveaway)

Illuminated Interior Accessory Package includes illuminated front door-sill plates and gear shift knob with backlit shift pattern

Interior Protection Package includes black all-weather floor mats for front and rear, and cargo area protector

Metallic Interior Accessory Package includes stainless steel front door-sill plates and leather-wrapped gear shift knob in black

Available Options

"Fiesta Tattoo" bodyside graphics

Keyless entry keypad

PowerShift 6-speed automatic transmission

Remote Start System

Exteriors	Interior		
Oxford White	1		
Ingot Silver Metallic	1		
Violet Gray Metallic ¹	1		
Black	1		



15" Steel with Covers Standard

Exterior Colors				
	Oxford White			
	Ingot Silver Metallic			
	Violet Gray Metallic			
	Black			

Interior Color



Charcoal Black Cloth with Light Stone Inserts Standard



Oxford White.

¹Late availability.

Colors are representative only. See your dealer for actual paint/trim options.





Unique Light Stone cloth trim. Available equipment. | 5-speed manual transmission shift knob. | Easy Fuel® capless fuel filler. | Hatchback luggage capacity.









Sedan & Hatchback

Available Equipment Groups

Equipment Group 201A – **SYNC & Sound Package** includes Ford SYNC,® 12-volt rear powerpoint, secondary audio controls, unique floor console with USB input, and Premium Sound System with 6 speakers and 80 watts

Equipment Group 202A – **Sport Appearance Package** includes 15" painted aluminum wheels, LED parking lamps with black surrounds, cruise control, and decklid spoiler (liftgate spoiler is standard on hatchback)

Equipment Group 203A includes content of 201A and 202A

Available Packages

Cargo Management Package includes cargo net and foldable soft cargo organizer

Exterior Protection Package includes rear bumper protector and molded splash guards for front and rear (5-door hatchback only)

Illuminated Interior Accessory Package includes illuminated front door-sill plates and gear shift knob with backlit shift pattern

Interior Protection Package includes black all-weather floor mats for front and rear, and cargo area protector

Metallic Interior Accessory Package includes stainless steel front door-sill plates and leather-wrapped gear shift knob in black

SiriusXM Satellite & Ambient Lighting Package includes SiriusXM Satellite Radio with 6-month trial subscription and ambient lighting (requires 201A or 203A)

Smoker's Package

Super Fuel Economy (SFE) Package includes side air deflectors, underbody shields, lower grille blocker, cruise control, P195/60R15 T-rated tires, spare wheel with wheel cap, and rear spoiler on sedan (requires PowerShift 6-speed automatic transmission and 200A or 201A)

Winter Package includes heated front-seat cushions and sideview mirrors

Available Options

"Fiesta Tattoo" bodyside graphics

Keyless entry keypad

Power moonroof

PowerShift 6-speed automatic transmission

Rear carpeted floor mats

Remote Start System

	Interiors	
1	2	3
1	2	3
1	2	
1	2	
1	2	3
1	2	3
1	2	3
1	2	3
	1 1 1 1 1 1	1 2 1 2



15" Steel with Covers Standard



15" Painted Aluminum Included with Sport Appearance Package

Exterior Colors



Race Red







Lime Squeeze Metallic



Blue Candy Metallic Tinted Clearcoat



Violet Gray Metallic



Black

Interior Colors



Unique Light Stone Cloth with Light Stone Inserts Standard



Unique Charcoal Black Cloth with Charcoal Black Inserts Standard



Unique Charcoal Black Cloth with Blue Inserts Standard



Hatchback. Race Red. Sedan. Violet Gray Metallic.

¹Additional charge. ²Late availability.

Colors are representative only. See your dealer for actual paint/trim options.



SEL+SES



SEL. Charcoal Black leather trim. Cashmere-colored piping. Available equipment. Red Interior Style Package! White Interior Style Package! Premium Sport Appearance Package spoiler!









SEL+SES

SEL Sedan & SES Hatchback

Available Equipment Group

Equipment Group 301A - Upgrade Package includes Intelligent Access with push-button start, heated front-seat cushions, chrome beltline and decklid moldings, and anti-theft perimeter alarm

Available Packages

Cargo Management Package includes cargo net and foldable soft cargo organizer

Exterior Protection Package includes rear bumper protector and molded splash guards for front and rear (5-door hatchback only)

Illuminated Interior Accessory Package includes illuminated front door-sill plates and gear shift knob with backlit shift pattern

Interior Protection Package includes black all-weather floor mats for front and rear, and cargo area protector

Metallic Interior Accessory Package includes stainless steel front door-sill plates and leather-wrapped gear shift knob in black

Oxford White Interior Style Package includes Charcoal Black leather-trimmed seats with Oxford White surfaces and perforated inserts, Oxford White door-trim inserts, coordinated steering wheel trim, premium carpeted floor mats with white trim, coordinated white interior finish, and leather-wrapped shift knob

Premium Sport Appearance Package includes 16" polished alloy wheels; LED parking lamps with black surrounds; darkened headlamps treatment; and black sideview mirrors, lower grille, beltline moldings

Race Red Interior Style Package includes Charcoal Black leathertrimmed seats with Race Red surfaces and perforated inserts, Race Red door-trim inserts, coordinated steering wheel trim, premium carpeted floor mats with red trim, coordinated red interior finish, and leather-wrapped shift knob

Smoker's Package

Available Options

"Fiesta Tattoo" bodyside graphics

Keyless entry keypad

Leather-trimmed seats with contrast piping and upgraded door-trim inserts (requires 301A)

Power moonroof

PowerShift 6-speed automatic transmission

Remote Start System

Exteriors	Interiors						
Oxford White	1	2	3	4	5	6	7
Ingot Silver Metallic	1	2	3	4	5	6	7
Yellow Blaze Metallic Tri-coat ¹	1		3		5		7
Race Red	1		3		5	6	7
Red Candy Metallic Tinted Clearcoat ^{1,2}	1		3		5		7
Lime Squeeze Metallic	1		3		5		7
Blue Candy Metallic Tinted Clearcoat ¹	1	2	3		5		7
Violet Gray Metallic ²	1	2	3		5	6	7
Black	1	2	3	4	5	6	7



16" Premium Painted Aluminum Standard



16" Polished Alloy Included with Premium Sport Appearance Package

Exterior Colors







Ingot Silver Metallic







Blue Candy Metallic Tinted Clearcoat



Black

Interior Colors



Unique Charcoal Black Cloth with Charcoal Black Inserts Standard



Unique Charcoal Black Cloth with Blue Inserts Standard



Charcoal Black Leather with Cashmere-Colored Piping Optional



Plum Red Leather with Charcoal Black Piping Ontional



Cashmere-Colored Leather with Charcoal Black Piping Optional



Charcoal Black Leather with Race Red Seating Surfaces Available with Red Interior Style Package



Charcoal Black Leather with Oxford White Seating Surfaces Available with White Interior Style Package





SEL Sedan. Blue Candy Metallic Tinted Clearcoat. SES Hatchback, Yellow Blaze Metallic Tri-coat. Premium Sport Appearance Package. Available equipment.

¹Additional charge. ²Late availability.









QUALITY, GREEN, SAFE AND SMART.

ford.com

New Vehicle Limited Warranty. We want your Ford Fiesta ownership experience to be the best it can be. Under this warranty, your new vehicle comes with 3-year/36,000-mile bumper-to-bumper coverage, 5-year/60,000-mile Powertrain Warranty coverage, 5-year/50,000-mile safety restraint coverage, and 5-year/unlimited-mile corrosion (perforation) coverage – all with no deductible. Please ask your Ford Dealer for a copy of this limited warranty. Roadside Assistance. Covers your vehicle for 5 years or 60,000 miles, so you have the security of knowing that help may be only a phone call away should you run out of fuel, lock yourself out of the vehicle or need towing. Your Ford Dealer can provide complete details on all of these advantages. Ford Credit. Get the ride you want. Whether you plan to lease or finance, you'll find the choices that are right for you at Ford Credit. Ask your Ford Dealer for details or check us out at fordcredit.com. Ford Extended Service Plan. For a purchase or lease, the Ford Extended Service Plan (ESP) gives you "Peace-of-Mind" protection designed to cover key vehicle components and protect you from the cost of unexpected repairs. Ask your dealer for a Ford ESP, the only service contract backed exclusively by Ford and honored at all Ford Lincoln dealerships. Insurance Services. Get Ford Motor Company quality in your auto insurance. Our program offers industry-leading benefits and competitive rates. Call 1-877-367-3847, or visit us at fordvip.com for a no-obligation quote. Insurance offered by American Road Services Company (in CA, American Road Insurance Agency), a licensed agency and subsidiary of Ford Motor Company. Genuine Ford Accessories will be warranted for whichever provides you the greatest benefit: 12 months or 12,000 miles (whichever occurs first), or the remainder of your Bumper-to-Bumper 3-year/36,000-mile New Vehicle Limited Warranty. Ford Licensed Accessories (FLA) are warranted by the accessory manufacturer's warranty. FLA are fully designed and developed by the accessory manufac

